

ANDREW RICHARDS

Managing Director

Formerly Vice President with William E. Simon & Sons; Investment Banking with Paine Webber. MBA and AB cum laude from Harvard University.

J.B. HANDLEY

Managing Director

Formerly Vice President with The Shansby Group; Consultant with Swander Pace & Company. Dual BA with honors from Stanford University.

SHAWN HECHT

Managing Director

Formerly Principal with Swander Pace & Company; Consultant with Andersen Consulting. BS from Stanford University.

MARK POFF

Managing Director

Formerly Consultant with Bain & Co., financial sponsors group; Consultant with LEK Consulting. MS from the London School of Economics and BA summa cum laude from University of California, Davis.

MO STOUT

Managing Director

Formerly Vice President with Lombard North America; Investment Banking with The Argosy Group and Kidder Peabody. MBA from Stanford University and BA from Vanderbilt University.

DAN SWANDER

Operating Partner

Formerly Co-founder and Chairman of Swander Pace & Company. President and COO of International Multifoods, Executive Vice President of Basic American Foods, and Principal of McKinsey & Company. Attended the Wharton School of Business and received a BA with honors from Trinity College.

ROB DESMARAIS

Director

Formerly Principal with Banc of America Securities; also with Deutsche Banc Alex Brown; multiple roles with Sara Lee Corporation. MBA from Northwestern University and BA from Michigan State University. Certified Public Accountant.

CORBY REESE

Director

Formerly Vice President with BancBoston Capital; Co-Founder and Finance Manager of Alta Airlines; Financial Analyst with Smith Barney, Inc. MBA from Harvard University and BA with Distinction from Yale University.

VALERIE SCOTT

Principal

Formerly Managing Director at Roynat Capital Inc., Senior positions at Calcap Merchant Bank, Working Ventures Canadian Fund and Ernst & Young Corporate Finance. Graduate of the University of Toronto.

HEATHER FRASER
Chief Financial Officer

Formerly Business Process Manager for Constellation Brands and Assurance Manager with KPMG, LLP. BS cum laude from Nazareth College; Certified Public Accountant.

HEATHER SMITH THORNE
Vice President

Formerly Vice President with Thoma Bravo; previously with SunTrust Robinson Humphrey. MBA from Kellogg School of Management at Northwestern University and BS from Vanderbilt University.

ANN KIM
Senior Associate

Formerly an Associate with DLJ Merchant Banking Partners; Associate with Catterton Partners. MBA from the Wharton School at the University of Pennsylvania and BS in Commerce from the University of Virginia.

NATHAN NGAI
Senior Associate

Formerly an Investment Banking Analyst for Harris Williams & Co. in Richmond. BA from Duke University.

RYAN FOLTZ
Associate

Formerly an Associate with Behrman Capital; Investment Banking Analyst for Harris Williams & Co. BS and MA degree from the University of California, Berkeley.

TYLER MATLOCK
Associate

Formerly Investment Banking analyst for Houlihan Lokey. BA degree from the University of Wisconsin-Madison.